

Integrated Management Software for Community & Public Foundations

Integrated data management is a cornerstone of good stewardship. Community Pearl integrates all essential functions for Community Foundations, including contact management, grant and gift management, and multi-faceted fund accounting. Fund Accounting automates essential functions like joint investment allocation, fund fees assessment, and spendable allotment. Written in Microsoft® Access, this concise product can be tailored to meet your needs today and grow with your foundation.



Never Type the Same Thing Twice

All Bromelkamp Company products are designed for easy and efficient use:

- › Improve record keeping and data management
- › Automate office operations and improve efficiency
- › Achieve better knowledge management with flexible and comprehensive reporting
- › Customize the design to match your operations, including reports and letters to match your process
- › Navigate easily to desired functions and data
- › Change or expand as your foundation grows
- › See only what you need to see with our concise design
- › Transfer data into familiar Microsoft® products like Word, Excel or Outlook for mail merge activities and ad hoc data analysis

We Are More than Just Software

When you purchase Pearl products, you'll notice the difference. As our client you will experience the following:

- › Superior Technical Support
- › Free Software Updates Forever
- › Periodic User Newsletters
- › No Annual License Fees
- › On-site Training
- › Continuous Innovation



Beyond Software

www.bromelkamp.com › 1.888.290.9087

Integrated Management Software for Community & Public Foundations

Contacts Tracking / CRM

- › Manage all contact information in a single location; changes here update everything
 - › Compose letters and emails with just one click
 - › Chronicle all communications and related documents, including reminders
 - › Group contacts with multi-level coding
 - › View all applications, gifts and other contacts for a single organization
 - › Move easily between contacts in one organization
- › Integrate with Outlook and your PDA using our optional Outlook Synchronizer companion product

Contacts Tracking : Form

Contacts Tracking Num: 17 Updated: 9/14/2006 michael

Contact: Walkers^Dan Sal: Mr. Walters Finished:

ConTitle: Executive Director ConEmail: dwalters@northstardaycare.org

ConTel: 612-521-4772 mConTel: oConTel: Auth:

Name: Northstar Day Care Center Ser: 20 Updated: 9/14/2006 michael

Details Applications Gifts Contacts

Dept: AKA:

Addr1: 1425 West Broadway St.

Addr2:

City: Minneapolis State: MN ZIP: 55428 Country: County: Hennepin

Tel: 612-385-2847 Fax: 612-387-3361 WWW: www.northstardaycare.org

TaxID: 41-3946828 DExempt: Birth: 6/30/2006 ServiceArea: city/county Inst: 3

Categories: GN DoNotMail:

Contact Note:

Record: 17 of 43

Comprehensive Grants Management

Grants Management : Form

Grants Management Chronicle Finished: Updated: 9/14/2006 michael

App: 0030 Program: Project Support Status: Awarded

Request: \$3,500.00 Dec: 7/10/2006 Grant: \$2,500.00 Title: Fall Music Class for Preschoolers

Name: Northstar Day Care Center Ser: 20 Updated: 9/14/2006 michael

Applicant Project Process Interests Payments/Reports Roles Scholarship Applications

Due	Received	PostingDate	Amount	Fund	Account	Folio	Reminder	Sent	pSEF
8/15/2006	8/7/2006	7/31/2006	\$2,000.00	001	5010	CD00731			
10/15/2006		8/15/2006	\$500.00	001	5010	(pend)			

Prev Report: 8/7/2006 Next Due: 10/15/2006 Next Payment: Paid: \$2,500.00

Balance: \$0.00 Balanced: Yes

Record: 28 of 28

- › Enter all data on a single screen entry
- › Relate all involved parties
- › Automate entire grant process: manage timelines, correspondence and review process
- › Schedule and track reports and payments easily and with flexibility
- › View complete applicant history
- › Integrate fully with Pearl Fund Accounting
- › Chronicle all grant communications and documents, including reminders



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Integrated Management Software for Community & Public Foundations

Merge Letters & Email

August 15, 2006

Gail Watson
Program Coordinator
Northside Community
1687 West Broadway
Minneapolis, MN 5542

Dear Gail,

On behalf of [Your four
Committee has approve
entitled **Riverway Park**
choices, not only because
receives.

We ask that you acknow
for this program. Thank
please call me.

Sincerely,

{DATE @ "MMMM d, yyyy" * MERGEFORMAT}

{MERGEFIELD "FLContact"}
{MERGEFIELD "ConTitle"}
{MERGEFIELD FLName}
{MERGEFIELD Addr1}
{MERGEFIELD Addr2}
{MERGEFIELD City}, {MERGEFIELD State}, {MERGEFIELD ZIP}

Dear {MERGEFIELD "Sal"},

On behalf of [Your foundation name], I am pleased to inform you that our Distribution
Committee has approved a grant of {MERGEFIELD Grant W/ \$MM,HHH.00} from the {
MERGEFIELD Program} program for your project entitled **{MERGEFIELD Title}**.
Selection of grantees involves difficult choices, not only because of limited dollars, but also due
to the careful review each request receives.

We ask that you acknowledge the Foundation's participation in any publicity or media coverage
for this program. Thank you for your participation in this process. If I can be of any assistance,
please call me.

Sincerely,

- › Use easy standard form letters
- › Record automatically when letter is generated
- › Customize letter appearance
- › Tailor letter content based on specific recipient data records
- › Output letters to paper, screen, email or file

Powerful Reporting Capabilities

- › Use easy standard report formats
- › Create your own reports using report builder
- › Customize report appearance
- › Specify sorting with pop-up questions
- › Output reports to paper, screen, email or file
- › Evaluate program successes using long-term results

Grant Awards by Program						Demo
Program	App Name	Project	Request	Grant Award	Decision Date	
CAPITAL						
0006	Northstar Day Care Center	Capital Campaign to build new pro	\$20,000.00	\$20,000.00	5/15/2005	
0009	Minnesota Chapter Green Club	Build a new Music Resource	\$10,000.00	\$7,500.00	3/4/2006	
OPERATING SUPP						
0012	MI					
PROJECT SUPPOR						
0000	AR					
0001	Peace United		2,000	0	2,000	0
0005	DI					
0002	West Music Academy		2,500	0	2,500	0
0003	Keep the Trees Green		4,000	0	4,000	0
0004	West End Women's Shelter		4,000	0	4,000	0
0005	District 721		25,000	0	25,000	2,500
0006	Northstar Day Care Center		28,000	0	28,000	0
0007	Peace United		15,000	0	15,000	0
0008	Northside Community Beautification		5,000	0	5,000	0
0009	Sioux Club/Minnesota Chapter		7,500	0	7,500	5,000
0010	Peace United		30,000	0	30,000	0
0012	Sioux Club/Minnesota Chapter		20,000	0	20,000	10,000
0015	West End Women's Shelter		500	0	500	0
0016	Peace United		1,000	0	1,000	0
0017	Peace United		2,000	0	2,000	0
0018	Keep the Trees Green		100	0	100	0
0019	Keep the Trees Green		125	0	125	0
0020	Keep the Trees Green		100	0	100	0

Never Type the Same Thing Twice



Integrated Management Software for Community & Public Foundations

Comprehensive Fund Management

- › Manage fund creation, purpose and requirements
- › View contribution and grant history
- › Relate all involved parties, such as advisors, report recipients, and beneficiaries
- › Match fund interests to grant opportunities
- › See current fund evaluation

Funds : Form

Funds: 234 DTAccounts: 1100 Finished: Updated: 8/15/2006 MJohnson

FundName: Powderhorn Historical District Fund InitialAmount: \$150,000.00

Established: 5/5/2002 FundInst: B FundType: D Bene: FeePercent: 1 FundGroup: 123 Restr: SpendPercent: 5 GrantsAnon: Endowed Fund Statement Currently, NetAssets: \$155,000.00 Spendable: \$12,744.66

Purpose: Funds for environmental conservation in the district

Advis: Valerie Doerer; James Wilson; Steve Sandstrom; Julie Gustafson

Succession:

Gifts Grants Interests Roles Reports Recipient

Contact: Martin~Richard Sal: Mr. Martin Updated: 8/11/2006 MJohnson
ConTitle: President ConEmail: Richard@greentrees.org Num: 6
ConTel: 763-677-2754 mConTel: oConTel: Auth:

Name: Keep the Trees Green Ser: 7 Updated: 8/15/2006 MJohnson
Dept: AKA: Addr1: 3409 Forest Ave.
Addr2: City: Champlain State: MN ZIP: 55478 Country: Hennepin
Tel: 763-278-1927 Fax: WWW: www.greentrees.org
TaxID: 40-386548 DExempt: 6/30/2006 Birth: 1/1/2000 ServiceArea: multiple counties Inst: 3

Record: 3 of 5

Fund Interests & Spendable Balances

Funds : Form

Funds: 234 DTAccounts: 1100 Finished: Updated: 8/16/2006 Michael

FundName: Powderhorn Historical District Fund InitialAmount: \$150,000.00

Established: 5/5/2002 FundInst: B FundType: D Bene: FeePercent: 1 FundGroup: 123 Restr: SpendPercent: 5 GrantsAnon: Endowed Fund Statement Currently, NetAssets: \$155,000.00 Spendable: \$12,744.66

Purpose: Funds for environmental conservation in the district

Advis: Valerie Doerer; James Wilson; Steve Sandstrom; Julie Gustafson

Succession:

Gifts Grants Interests Roles Reports Recipient

Interests EDU;ENW;GEN

these pending Requests share these Interests; Double-Click the App number for detail

App	Name	Request	Dre	Program	Title
0029	Jones~Jeremy	\$3,000.00	Scholarship	2006 Daniels Scholarship	
0022	Sierra Club~Iowa Chapter	\$3,000.00	Events	Save the Geese Dinner	

Record: 3 of 5

- › Match grant interests to fund sources
- › Pay grants from one or more funds
- › Integrate fully with Pearl Fund Accounting
- › Jump to fund record to check requirements and balance



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Scholarship Management

The screenshot shows a software window titled "Grants Management : Form". The form is for a scholarship application. Key fields include:

- App: 0029 Program: Scholarship Status: Pending
- Request: \$3,000.00 Dec: 9/10/2006 Grant: Title: 2006 Daniels Scholarship
- Name: Jones^Jeremy Ser: 17 Updated: 4/14/2003 Bennett
- Applicant: Project Process Interests Payments/Reports Roles Scholarship Applications
- HS: Armstrong High School HSYear: 2005 HSGPA: 3.65 SAT: ACT: 28
- CollegeAtt: University of Minnesota College: University of Minnesota Level: SO CGPA: 3.84
- MajorType: EDU SpecificMajor: Elementary Education Scholarships: 100
- PersonalInc: \$5,000-10,000 CollegeInc: \$5,000-10,000 HouseInc: Over \$25,000 PS: P
- Savings: Over \$5,000 HomeValue: \$265,000.00 Child: 2 ChildCollege: 2 ChildHome: 0
- Schols: \$2,500.00 Loans: \$35,000.00 Budget: \$17,000.00
- UnusualFin: Activities: Student council EmpHist: Applebees
- ReApplying: Factors:

Record: 27 of 28

- › Track application from initial receipt through final report
- › Schedule and track payment
- › View all scholarship application information in one place
- › Integrate fully with Pearl Fund Accounting

Prospect and Donor Cultivation

- › Relate all involved parties: liaisons, staff assistant, financial advisor, etc.
- › View comprehensive gift history; easily jump to see details on any gift
- › Indicate donor funding interests
- › Record demographic and family background: employer, partner, priorities
- › Compose letters and emails with one click
- › Chronicle all correspondence, discussions and documents, including reminders

The screenshot shows a software window titled "Donors and Prospects : Form". The form is for a donor profile. Key fields include:

- Donor: 10 TotalCommitment: \$150,400.30
- Contact: Sal: Mr. Samuels Updated: 8/11/2006 MJohnson
- ConTitle: ConfEmail: rsamuels@juno.net Num: 15
- ConTel: 612-332-9465 mConTel: 612-481-6756 oConTel:
- Name: Samuels^Richard Updated: 8/15/2006 MJohnson
- Dept: AKA: Ser: 18
- Addr1: 3487 10th Ave. S.
- Addr2: City: Minneapolis State: MN ZIP: 55407 Country: County: Hennepin
- Tel: 612-332-9465 Fax: WWW: Birth: ServiceArea: Inst: 1
- TaxID: Details Prospect Roles Appeals Gifts
- Occupation: CEO Partner: Betty
- Employer: Schoen Corporation Family:
- FormalDefault: Richard Samuels BirthYear: 1953
- DonorNote: Disclosure preferences is different for two different funds. For designated, active fund, grants can be disclosed at time of first grant distribution.

Record: 10 of 21

Integrated Management Software for Community & Public Foundations

Campaign Management

- › View individual gifts by campaign
- › Group various appeals within each campaign
- › Track and report performance to goal

Donor Campaigns : Form Finished: Updated: 8/11/2006 MJohnson

Campaigns Campaign: 055PR
Goal: \$200,000.00 Start: 3/1/2005 End: 6/30/2005
CampaignTotal: \$198,000.00 Percent of Goal: 99
Notes: Spring 2005 Campaign

Gift:	Donor:	Date:	Commitment:	Type:	GiftBalance:
7	Mortenson Construction, Inc.	4/11/2005	\$30,000.00	CA	\$0.00
9	Jones^Jeremy	4/23/2005	\$15,000.00	CA	\$0.00
10	Samuels^Richard	5/5/2005	\$150,000.00	CA	\$0.00
16	Boruff^Joy	9/2/2005	\$3,000.00	CA	\$2,000.00

Record: 3 of 3

Gift Processing

Donor Gifts : Form Gift: 10 Finished: Updated: 8/15/2006 MJohnson

Donor Gifts Donor: 10 TotalCommitment: \$150,400.30 ConFax: Updated: 8/15/2006 MJohnson

Contact: Sal: Mr. Samuels Updated: 8/11/2006 MJohnson
ConTitle: Email: rsamuels@juno.net Num: 15
ConTel: 612-332-9465 mConTel: 612-481-6756 oConTel:

Name: Samuels^Richard Updated: 8/15/2006 MJohnson
Dept: AKA: Ser: 18
Addr1: 3487 10th Ave. S.
Addr2:
City: Minneapolis State: MN ZIP: 55407 Country: County: Hennepin
Tel: 612-332-9465 Fax: WWW:
TaxID: Birth: ServiceArea: Inst: 1

Gift/Pledge Details Memory/Honor Notes Matching Gift

Type: CA Date: 5/5/2005 Commitment: 150,000.00 Method: 3 Dak: Appeal: 05 Personal Visit
Formal: Richard Samuels

Posting Date:	Amount:	Fund:	Account:	Folio:	Method:	Thanks:	DRem:
5/5/2005	\$150,000.00	234	4010	CR040505	M	5/30/2005	

Paid: \$150,000.00 Balance: \$0.00 Balanced?: Yes

Purpose: Nondeduct: \$0.00 NonCash: Sold:

Record: 10 of 29

- › Automate the entire gift cycle: commitment, pledge, payment, and thank you
- › Follow matching gifts & challenge grants
- › Remember memorial and honorary gifts
- › Document stock and in-kind gifts
- › Chronicle all communications and supporting documentations
- › Integrate fully with Pearl Fund Accounting



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Fund Accounting

Community Pearl includes a fully functional fund accounting system which meets baseline accounting expectations and meets the unique accounting needs of a community foundation including:

- › Fund Fee Assessment
- › ACH Capabilities
- › Dynamic Budgeting Tools
- › Simple asset management tools and functionality
- › Fully integrated with gifts (receipts) and grants (disbursements)
- › Complete coverage of foundation and accounting operations
- › Three segment transaction coding – center, fund, and account – (related reporting capabilities)
- › Spendable Allotment
- › Joint Investment Allocation
- › Comprehensive Reporting Functions

General Journal : Form

ID: 148 TransactionType: payable ACH Chronicle Updated: 8/10/2006 MJohnson

PostingDate: Recur:

Pearl Bank Reconciliation

Account to Balance: 1001 Checking
Statement Ending Balance: \$27,500.00 Statement Date: 5/31/2005

Cleared:	PostingDate:	Folio:	DebitCredit:	Name:
	5/31/2005	3/15/2005 CR050315	(\$2,000.00)	
	5/31/2005	4/5/2005 CD000001	\$125.00	Xcel Er
	5/31/2005	4/5/2005 CD000002	\$125.00	Qwest
	5/31/2005	4/12/2005 CR050412	(\$20,000.00)	
	5/31/2005	4/15/2005 CR050415	(\$33,000.00)	
		4/23/2005 CR050423	(\$15,000.00)	
		4/25/2005 CD000001	\$4,000.00	West E

BROMELKAMP FOUNDATION
106 EAST 24TH STREET
MINNEAPOLIS, MN 55404-3522
(612) 870-9087

PAY **Five Hundred and 00/100 Dollars**
TO THE ORDER OF

Peace United
123 Grand Avenue
Minneapolis, MN 55406

Pearl Joint Investment Allocation

This allocates investment income to Funds participating in a joint investment based on each Fund's average daily balance in the joint investment and 2999 Due To/Due From. Enter the Account number of the joint investment receiving income, the date the income is to be posted, the amounts, then click Start.

Joint Investment Account: 1100
Ending Date of month to allocate: 7/31/2002

	Amount	Account
Dividends & Interest:	+\$496.50	4110
Capital Gain - Realized:	+\$30,000.00	4120
Capital Gain - Unrealized:	+\$170,000.00	4130
Investment Expense:	-\$600.00	5030
Total:	\$199,896.50	

Start



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